

Technology Diligence, Strategy and Integration Services for Mergers & Acquisitions

Mitigate Technology Risk.
Accelerate Value Creation.



Introduction

In M&A, technology evaluation and execution will make or break value creation. You get one shot to get it right.

Traditional IT consultants identify problems, but stop short of actionable execution. Netrio is different—**we're proven operators**. Our team has run and managed complex IT environments every day across infrastructure, cybersecurity and cloud operations for close to 30 years. We know what “good” looks like, what it costs to achieve, and how to build and execute a plan to extract real value in the short and long term.

Netrio's M&A Diligence and IT Services quantify risk, model cost, identify opportunities for optimization and deliver a fully **executable plan** providing investors and operators the confidence to move fast and deliver results.



Core Capabilities

1. Technology Due Diligence

A forensic, operator-driven assessment of the target's IT landscape to surface material risk and quantify impact:

- **Infrastructure & Cloud:** Evaluate scalability, redundancy, and modernization readiness — identifying assets and areas that can perform and scale, and those that can't.
- **Cybersecurity & Compliance:** Assess vulnerabilities and control maturity within regulatory frameworks (e.g., ISO, NIST, CMMC, SOC 2).
- **Applications & Data:** Map dependencies and integration complexity to inform realistic timelines and budgets.
- **People, Process & Vendors:** Review IT organization maturity, vendor contracts, and operational dependencies.

Deliverable:

Executive Risk Assessment — prioritized findings with cost, timeline, remediation and integration path and planning that can be executed immediately post-close.



2. Integration Strategy & Transition Planning

We bridge diligence to execution with practical integration planning — built by operators who run post-close environments successfully every day:

- **Day-1 Readiness:** Secure access, connectivity, and user-operations continuity.
- **Transitional Service Agreements (TSAs):** Define scope, cost, and exit plan to prevent prolonged TSA dependency.
- **Integration Roadmap:** Develop phased, resource-backed implementation plans covering infrastructure, security, cloud, and applications.
- **Synergy Realization:** Convert IT actions into measurable cost reductions and efficiency gains.

Deliverable:

Integration Playbook — an executable plan including TSA mapping, migration roadmap, staffing model, and synergy capture framework.

3. Cybersecurity & Risk Management

Cyber posture is now a material value driver. Netrio combines diligence assessment with operational mitigation strategies informed by our 24/7 Security Operations Center and Governance team:

- Penetration and vulnerability testing
- Identity and access management review
- Compliance evaluation (e.g., GDPR, SOX, CMMC, PCI-DSS)
- Breach and vendor risk assessment
- Integration into buyer's security model

Deliverable:

Cyber Risk & Compliance Report — quantified risk scoring, cost of remediation, and an actionable plan ready for execution.

4. IT Financials & Vendor Analysis

We bring transparency and control to IT costs — based on real operational benchmarks, not estimates:

- **Spend Audit:** Benchmark OpEx/CapEx, license utilization, and cloud spend anomalies.
- **Contract Review:** Identify renewal liabilities and vendor lock-in.
- **Future-State Budgeting:** Model steady-state IT cost structure and reinvestment opportunities.

Deliverable:

IT Financial Impact & Optimization Plan — a quantified model of savings, vendor rationalization, and reinvestment paths.

5. Organizational Readiness & Change Enablement

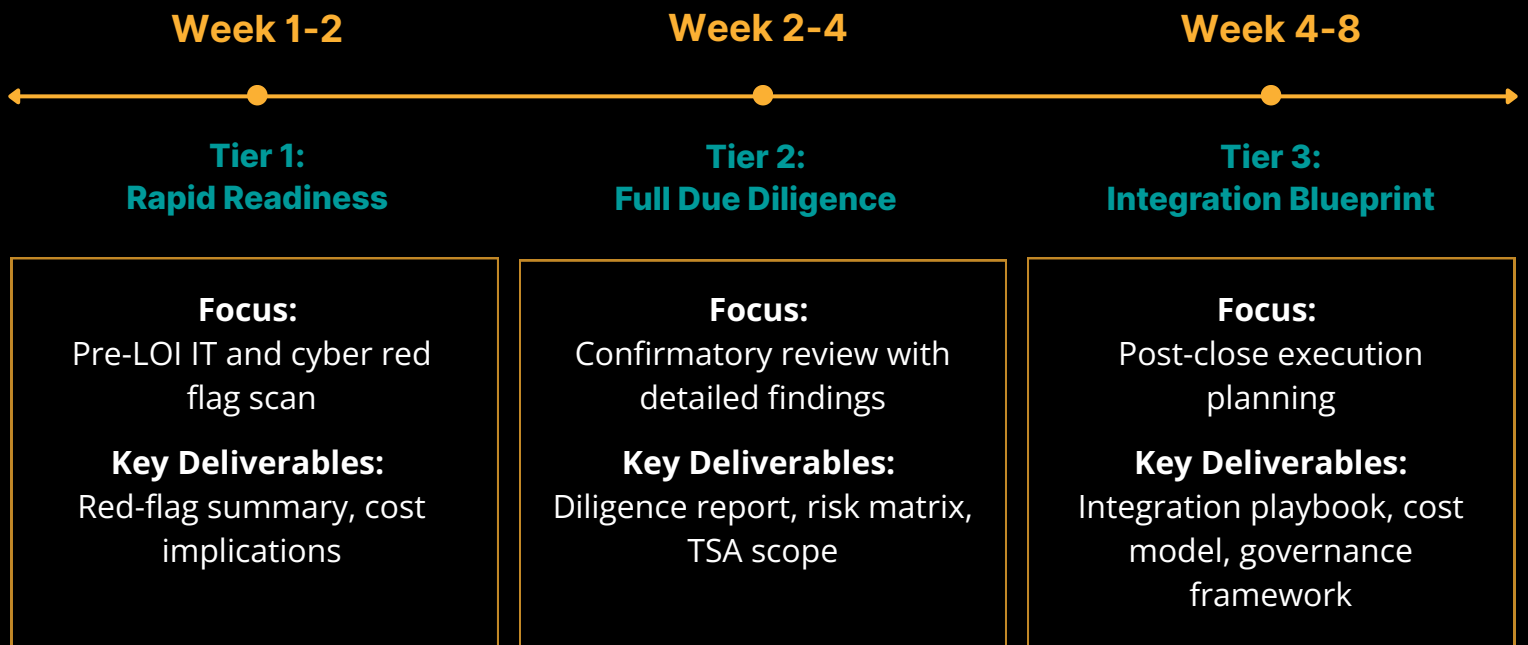
Technology change fails when the organization isn't ready. We ensure leadership alignment, staff continuity, and the ability to execute at every level:

- Leadership and skills assessment
- Governance and operational maturity review
- Change and communication planning

Deliverable:

Workforce Readiness & Retention Analysis — change readiness score, retention risk map, training and engagement plan, and operating model transition guidance.

Engagement Tiers



Each engagement is customized to deal complexity, sector, and portfolio strategy.

Expected Outcomes

- Quantify technology risk and cost exposure pre-close.
- Strengthen valuation and negotiation with data-backed models.
- Protect operational continuity from Day-1 forward.
- Mitigate cyber and compliance risk with executable controls.
- Realize value faster through pragmatic, operator-driven integration.

Netrio will help you turn your next acquisition into a technology-enabled success. With clarity, control, and confidence, you can proceed with minimum surprises and maximum value.

Why Private Equity Firms and Portfolio Companies Choose Netrio

Operator-Led

We manage live IT environments daily. Our plans reflect what should and can be executed inside your portfolio companies.

End-to-End Delivery

From diligence to integration to managed operations, Netrio owns the outcome, not just the analysis.

PE-Aware Execution

We understand deal velocity, TSA constraints, and the pressure to achieve early synergies.

Transparency & Accountability

Our NetrioNow™ platform provides live dashboards, audit trails, and integration progress tracking.

Scalable Engagements

Built to flex from incremental support to complex carve-outs.

Execution Proven

Our team includes experienced operators who know what good looks like and deliver measurable outcomes.

